

built by industry for industry

- **What** is it? – It is NOT social media, it is a working space for the ecosystem
 - Leverage new technology to build community
 - Connectivity, Working groups, access to capability, searchable directory, Australia wide network, International visibility
- **Why** - Address gaps in the ecosystem, supports industry to come together in ways that is meaningful to industry
- **Where** – Entirely on-line
- **How** – Leverages a global platform – Higher Logic
 - Internal support staff and a business model
 - Seed funding from the Victorian Government
 - Business model : Provide services to partner organisations
- **Who** – All involved in/ or interested in Life Sciences in Australia
 - Manufacturing, service providers, researchers, universities, government
 - open to anyone in industry, accessible for **FREE**
- **When** – Initiated in November 2022, launching across all Australian states over 2023,24

Improving your connectivity into the Australian life sciences ecosystem



Life Sciences Industry Digital Transformation

- New tools for
connectivity, promotion,
information and insights



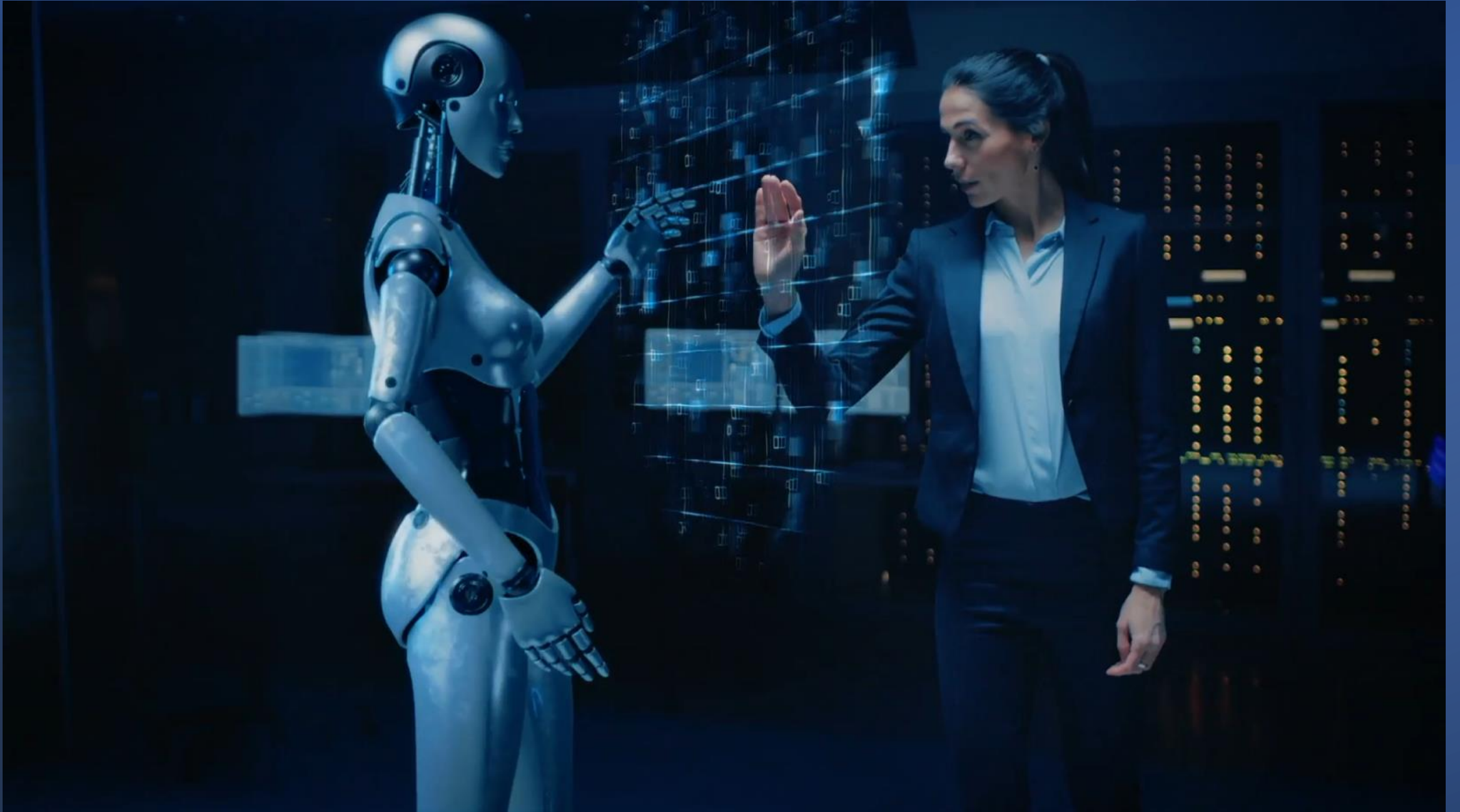
www.Wilam.com

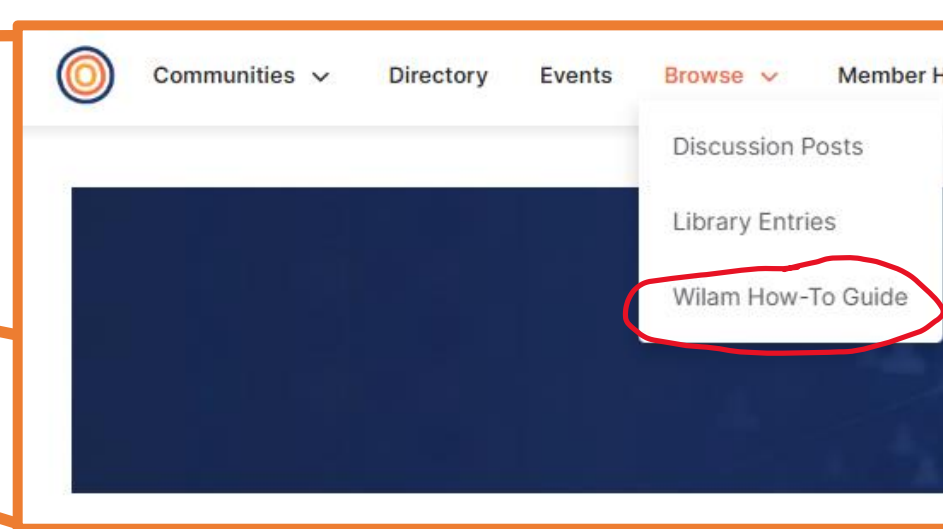
BioResource Hub

Launched 9 Aug, 23

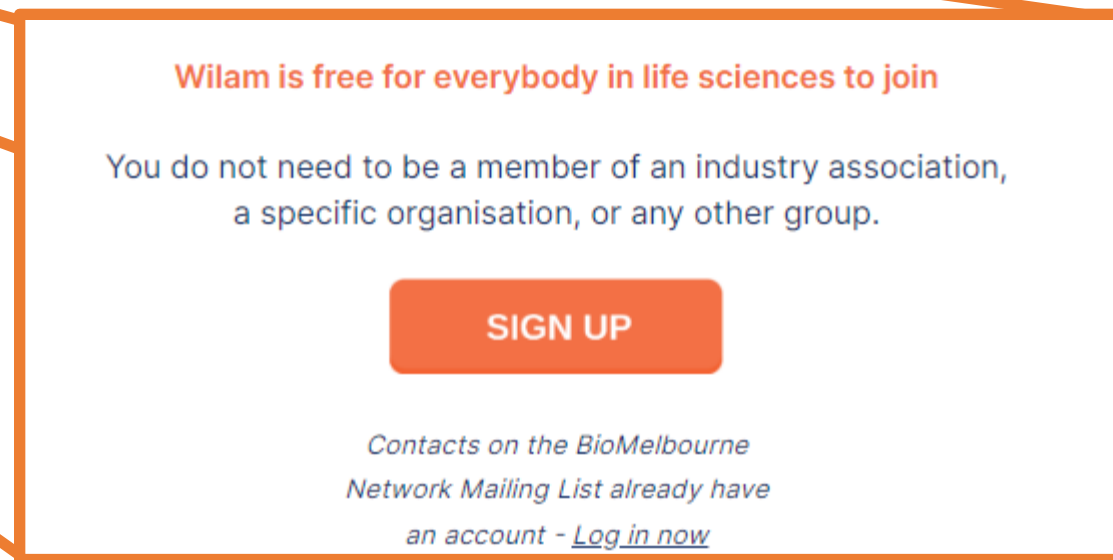
[BioResource Hub](#)

Click on the image below to watch the introduction video to Wilam



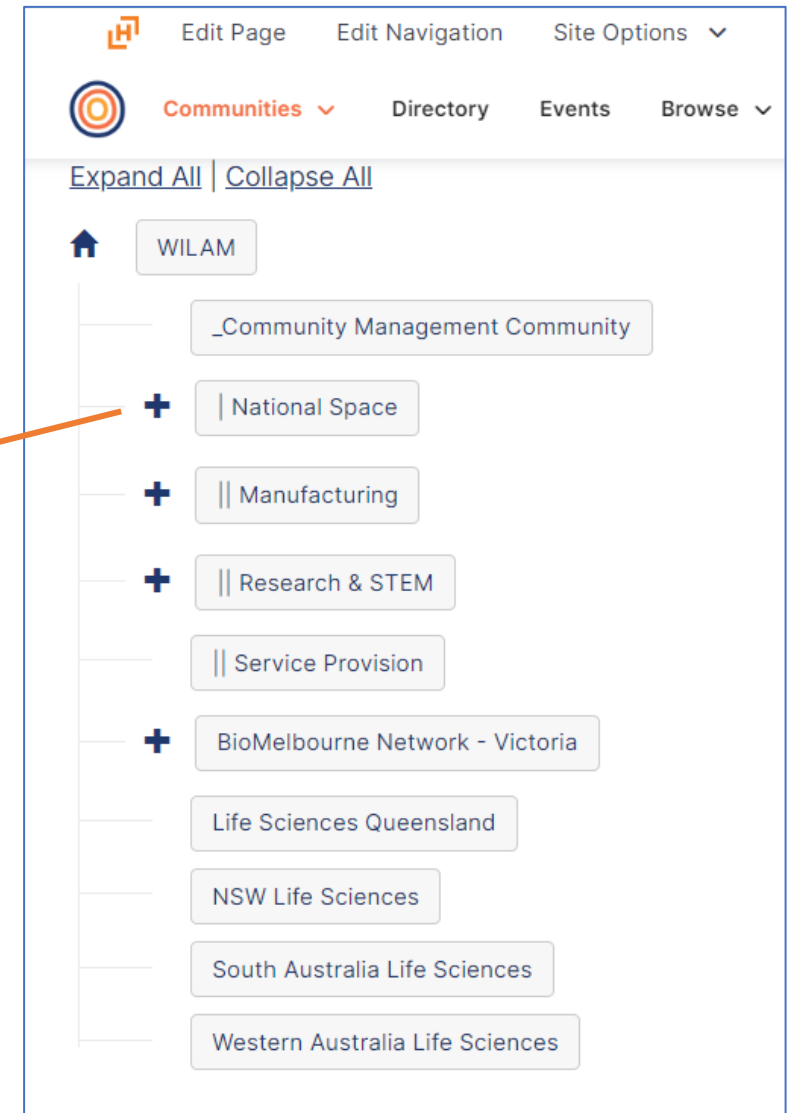


You can view the how to guide even before you log in.... Tips and tricks on how to register and do most things you need to within Wilam!



Time for a guided tour!

- Think of Wilam like a hotel...
 - You first enter into the lobby
 - “National Space”
- Then you can join other communities that interest you
- Head to the “All Communities” link under “Communities” and find this framework of all communities.
 - Scroll down this page to see descriptions of each community



Communities ▾ **Directory** Events Browse ▾ Member Home (Admin)

searchable directory

find and be found by others in your community

As more users log on to Wilam, and complete their profiles, this directory search will become more and more comprehensive. Please keep this in mind when using the directory in these early days.

First Name

Last Name

Company Name

Email Address

Search by Capability Headline or About Section

Key Word

Search by Community, Location or Sector

Community Type

Community Name

City

Country

State/Province

ZIP/Postal Code

☐ Clinical/Medical ☐ Investment ☐ Service Provision/Consulting

☐ Digital ☐ Manufacturing ☐ Supplier

☐ Gov & Industry Association ☐ Other


☐ Healthtech ☐ Research

Search by Keyword

Fully searchable directory

- Over 7100 accounts from across the ecosystem
- Anyone can search the directory
- People want to find and be found, a living ecosystem database
- Reach out and ask to connect
- Maintains a searchable database of your connections.

Showing 1 to 1 of 1

	Han Michel	Treasurer, SPE: A-NZ Section VIC	<input type="button" value="Send Message"/>	<input type="button" value="Add as Contact"/>
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« 1 »

Communities ▾ Director **Events** Browse ▾ Member Home (Admin)

Upcoming Events

1 to 39 of 39 events

May 2023

[Global Entrepreneurship Congress](#)
Starts: 1 May, 2023 09:00 AM (ET)
Ends: 4 May, 2023 05:00 PM (ET)
Where: Melbourne Convention and Exhibition Centre, 1 Convention Centre Place, Melbourne, VIC 3000
Community: [National Space](#)

[LEADING & MANAGING THE PEOPLE SIDE OF TECHNOLOGY & MANUFACTURING TEAMS IN BIOSCIENCE](#)
When: 2 May, 2023 from 09:00 AM to 04:30 PM (AEST)
Where: Marlow Hampshire, CBD, Brisbane, QLD
Community: [National Space](#)

[Therapeutics & Pharmaceuticals Specialisation Course - NSW Health Commercialisation Training Program](#)
Starts: 2 May, 2023 09:00 AM (ET)
Ends: 4 May, 2023 05:00 PM (ET)
Where: Cicada Innovations, National Innovation Centre, Eveleigh, NSW 2015
Community: [National Space](#)

[mRNA Lecture Series: Lecture Three - Exploring the Clinical Trials Landscape](#)
When: 2 May, 2023 from 05:00 PM to 07:00 PM (ET)
Where: Investment Centre Victoria, Level 46, 55 Collins St, Melbourne, VIC 3000
Community: [BioMelbourne Network - Victoria](#)

National Events Library

- One stop shop to find relevant industry events
- Do you have an event you think would be interesting for the industry? Add it here!
 - Go into the “National” community, then to “Events” to find the “Add Event” link.
- Know of other organisations running great events? Get them to add theirs as well!

Communities ▾ Directory Events Browse ▾ Member Home (Admin)

Search: jmalone@biomelbourne.org Create ▾

BioMelbourne Network - Victoria ▾

Community Home Discussion **140** Library **20** Events **7** Members **6.4K** Settings

BioMelbourne Network - Victoria

Online community for individuals and organisations in life sciences in Victoria

#BioForum
#GoingGreen
#MedTech

Events

mRNA Lecture Series: Lecture Three - Exploring the Clinical Trials Landscape
May 2, 05:00 PM - 07:00 PM (ET)
Melbourne, VIC, Australia

2023 BioMelbourne Network Women in Leadership Awards Ceremony
May 8, 10:00 AM - 10:45 AM (ET)

BioMelbourne Network 2023 Connecting Women Lunch
May 19, 11:45 AM - 04:00 PM (ET)

Discussions **Add**

Most Recent ▾

Ever wanted to find a way to cut costs in protein-based ...
By: [Simona John von Freyend](#), an hour ago
Posted in: [BioMelbourne Network - Victoria](#)
Computational protein design can help cut costs and risks and speed up your projects. We offer computational biology, structural biology and protein engineering support for your protein-based projects. Our team of scientific experts (many with 3 decades ...)

You [like](#) this.

Check out the 27 April 2023 edition of In the Loop ...

Community Structure

- Each community has
 - Discussion forum
 - Library
 - Attach a document to your discussion, it goes into the library
 - Add directly to the library organised with folders
 - Searchable directory
 - Events calendar
- We can establish dedicated communities for members
 - Their own branding, their own conversations, they are the administrators

Your Consolidated Feed

Continuous feed of updates from all communities you've joined

Your profile

Directory of the communities you are part of
- Jump directly to them

Upcoming events

The screenshot displays the BioMelbourne Network Member Home interface. At the top, a navigation bar includes links for Communities, Directory, Events, Browse, and Member Home (Admin), which is highlighted with an orange circle and an arrow from the main title. A search bar and a 'Create' button are also present. Below the navigation bar, a 'Jump to latest content' link is visible. The main content area is divided into three columns. The left column features the user's profile for Jeff Malone, CEO at BioMelbourne Network, showing 1163 contributions and 5289 points. Below the profile is a 'My Communities' section listing four communities: South Australia Life Sciences (3 members), Innovation Commercialisation (5 members), Industry Body Collaboration Space (20 members), and Public Policy and Advocacy (15 members). The bottom section of the left column lists 'Upcoming Events' for May 1st and 2nd. The middle column displays a 'Consolidated Feed' of discussions, including a post by Simona John von Freyend about cutting costs in protein-based projects and a post by Brett Drummond about courier services. The right column contains 'Quick Links' (Contact Us, Search Directory, Events, Library, Wilam How-To Guide), a 'Sponsors' section featuring the Victorian State Government, and a 'What else is happening?' section with a discussion about cutting costs in protein-based projects.

Quick links

Sponsors

Insights into what is happening in other communities you might want to join!

Use cases – Connecting with manufacturing and services

reimagine engagement

Looking to connect regarding investment and commercialisation for early stage medtech companies



AG

Alexander Gosling AM 11-01-2023 04:48 PM

[I am looking to connect with those interested in supporting investment \(equity capital, not grants\) ...](#)

BD

Best Courier Service for Lab Samples

Brett Drummond in || Research & STEM about 7 hours ago

Discussion

Hi all, Just wondering if anyone has had any positive (or negative) experiences with any courier companies for the shipping of laboratory samples? As a background, we'll be looking at transporting some ... [show more](#)

Like

3 Replies

[Back to discussions](#)

[Expand all](#) | [Collapse all](#)

Isotope-labelled internal standard for LC-MS



>



Alexandra Rizzitelli 27 days ago

[Dear community, what are your recommendations for a manufacturer of isotope-labelled internal standard ...](#)

Request for local connections - Leasing ASL5000 Lung Simulator or similar device



JP

Jarryd Price 21-02-2023 01:38 PM

[Hi All, We are currently developing a new medical device for the respiratory system which we are planning ...](#)

Any Melbourne based Synbio Labs?



>



Andrew Gray 21-02-2023 09:06 PM

[Hi Everyone, I would love to connect with anyone doing work in Synthetic Biology while situated in ...](#)

Special Communities to support Commercialisation

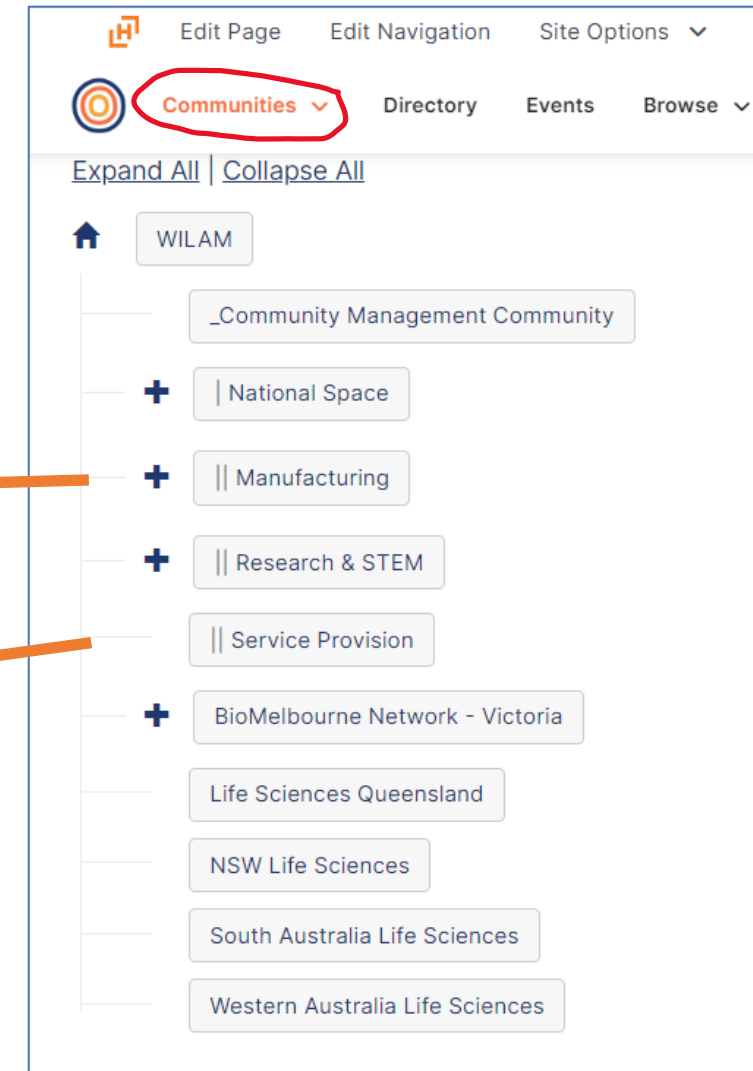
- Manufacturing and Service Provision Communities Within Wilam
- Communities designed around the subject, not the individual.
 - Find suppliers directly through the directory
 - Inquire within to find suppliers
 - Get recommendations from others in industry
 - Government to promote activities or programs related to manufacturing
 - Connect with organisations seeking to start or scale manufacturing
- As suppliers and manufacturers register and engage, we develop a living ecosystem map of capabilities

|| Manufacturing

This community is for individuals and businesses providing manufacturing services to the life sciences industry, or those who wish to engage with them whether you are a manufacturer or not. It is centred on the subject of manufacturing. It exists to encourage a thriving manufacturing sector and acts as a living capabilities database. Members of this community can ask questions, collaborate, share knowledge and be found by new partners in the domestic and global life sciences sector.

|| Service Provision

This community is for individuals and businesses that define themselves as service providers to the industry supply chain, or those who wish to engage with them whether you are a service provider or not. It is centred on the subject of life sciences services. It exists to make it easier for the life sciences industry to find services that are sought, and be found by businesses seeking services. Members of this community can ask advice from peers, share knowledge and experience and stay up to date on industry news.



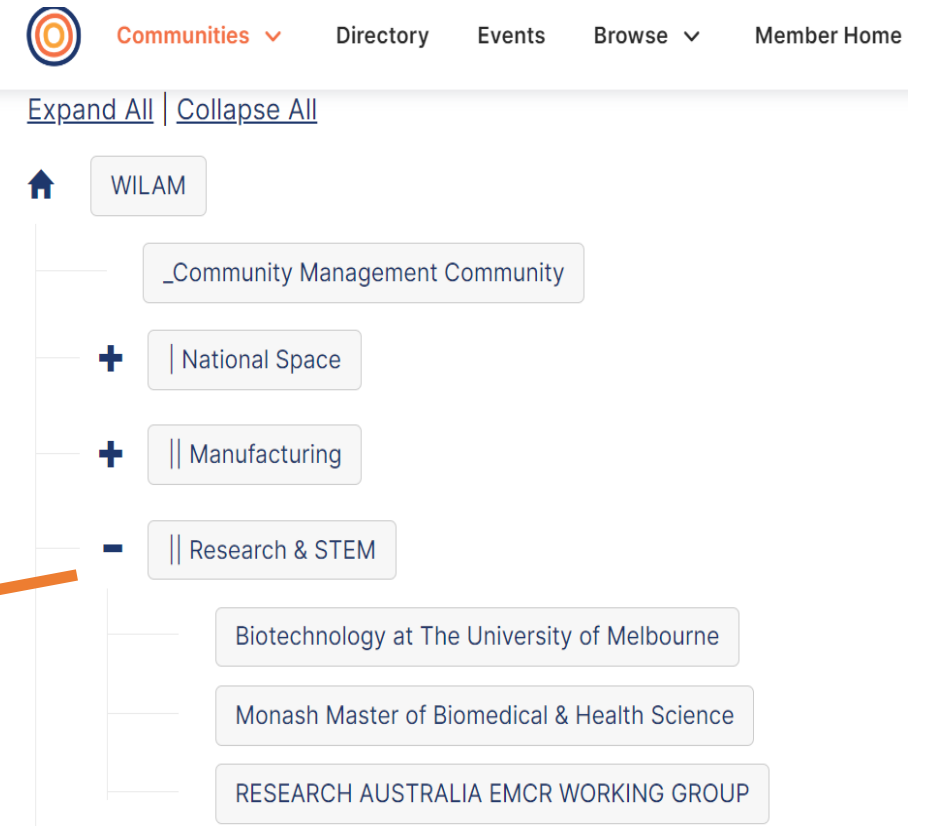
Note: Community map and descriptions listed above contained within Wilam under “All Communities”

Special Communities to support the Research and STEM ecosystem

- Research & STEM community
 - Established to provide a forum for those involved in research and STEM to build networks
 - Also ensures they can monitor and participate in events, communications and discussions
 - As Researchers and STEM students and professionals enter and register their own information we develop a living ecosystem database of capabilities
 - Accounts are personal, like LinkedIn. As you shift throughout your career, you have a reason to update your personal information
- Wilam allows for branded sub-communities to support the ecosystem
 - Monash and University of Melbourne communities established to maintain contact and community within their existing and alumni cohorts
 - Administered by the Universities
 - Also allows Universities to create communities to bring together their Industry partners and Researchers together. Wilam bypasses IT/ security issues as a Web based platform
 - Allows community members to connect with each other directly

|| Research & STEM

This community is for those that identify as members of the life sciences research and STEM community, or those who wish to engage with them whether you are a researcher/ STEM professional or not. It is centred on discussions between or on subjects of interest to this community. It exists to create connection between researchers across institutions and between researchers and industry. For those that want to break down barriers, this community offers the ability to find like-minds, ask questions and stay atop of industry news.

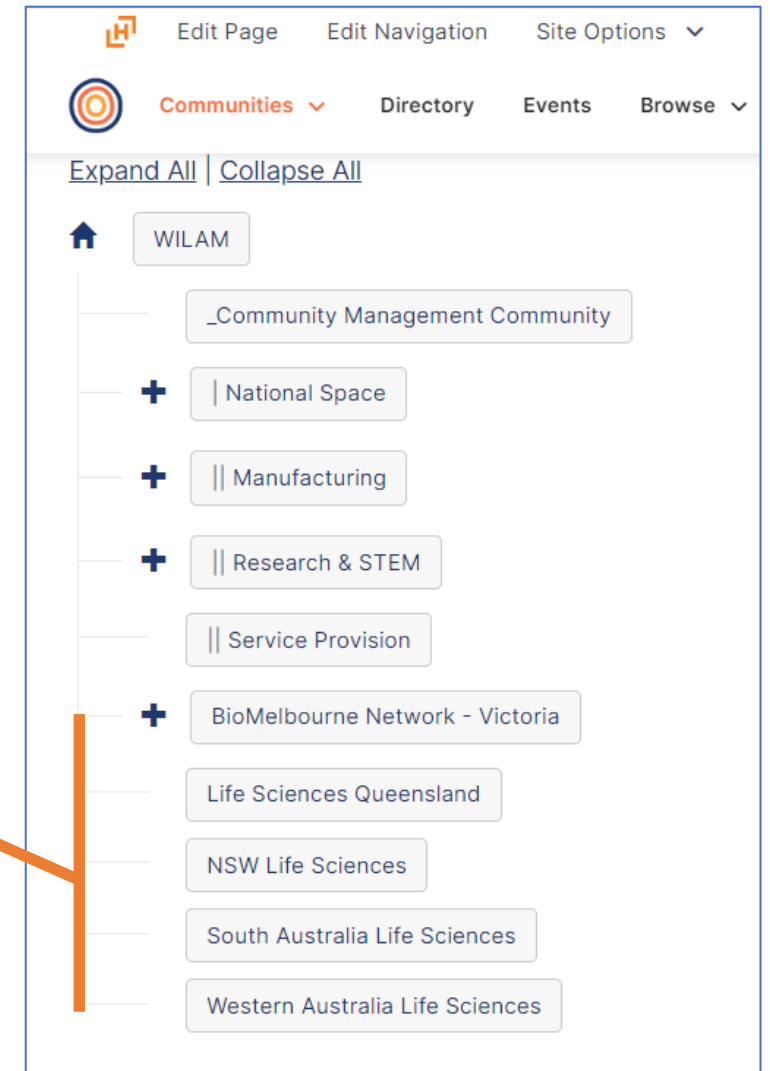


The University of Melbourne
Biotechnology Community

Note: Community map and descriptions listed above contained within Wilam under "All Communities"

Special Communities to support National connectivity

- The Wilam community was created with a neutral platform name specifically to create a welcome environment for any Australian organisation to participate
- BioMelbourne Network developed the community representing Victoria leveraging seed funding from the Victorian Government
 - Our ongoing business model is to develop partnerships with industry, providing a range of services leveraging the platform
- NSW Life Sciences community launched end March with Anthony Murray (from the NSW ecosystem) as the Administrator
- Working to develop communities throughout Australian states with Significant life sciences ecosystems





**Wilam is the new
community network for
Australia's life sciences
industry**

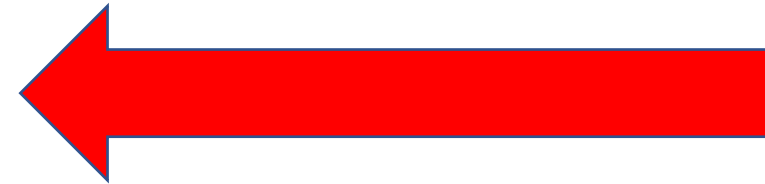


Wilam will change the way that industry communicates and connects and how you can find others and be found.

If you are in the life sciences industry and you want to start a conversation, find a service, ask a question or share your knowledge:

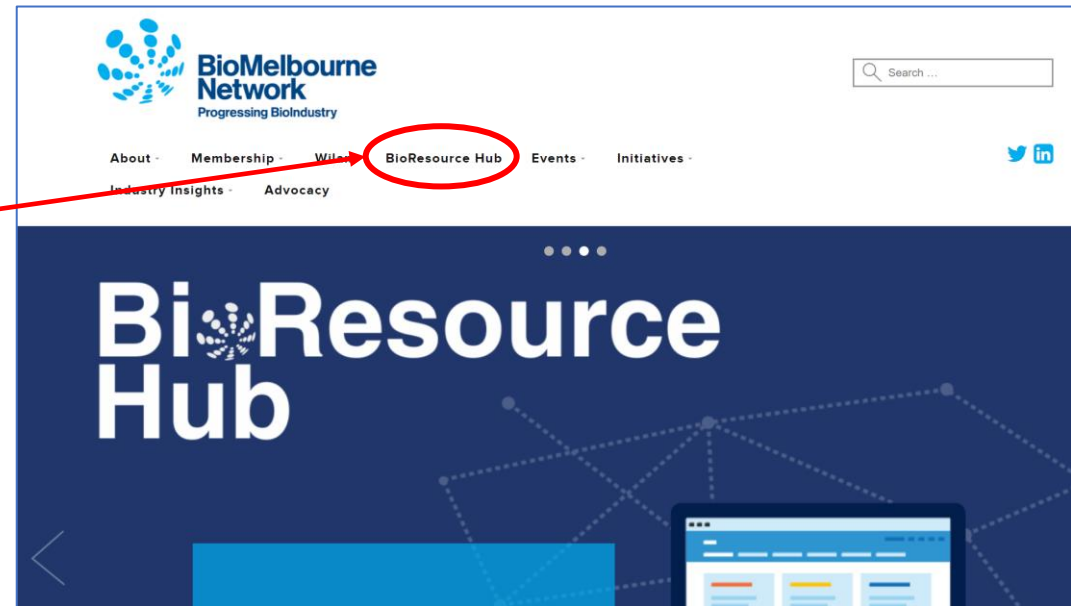


Scan Here!



BioResource Hub – Launched 9 Aug 2023!

- Our new BioResource Hub launched 9 August with our entire library of over 65 events!
- Accessible through our Website
- All events from March 2020 have been recorded, along with all future events
- BioMelbourne Network has 25-35 events per annum
- Some example themes
 - Research
 - Translation of innovation to manufacturing & commercialisation
 - Latest sector trends
 - Regulatory updates
 - Investment and capital raising for start-ups



Note: Image above taken from Annual report

For a listing of our events each year reference the following links
[Catalog of BioMelbourne Network's Event History - Website](#)
[BioMelbourne Network Annual Report 2021/22](#) – Ref pgs 23-27
[BioMelbourne Network Annual Report 2020/21](#) – Ref pgs 19-22

BioResource Hub

- Serves as a living history of the life sciences sector
 - Government employees – Sector training and knowledge
 - Companies seeking to understand and engage with the sector from around Australia or around the world
 - Leverage by government investment and trade departments
 - Used by researchers and star-ups to better understand the commercialisation landscape
 - Used by service organisations to understand market trends and
- Allows other Australian or international ecosystems to research and learn about the our industry
- Users can watch free events, purchase access to relevant content or subscribe to the BioResource Hub to ensure full access to all content.
- Organisations can purchase broader subscription packages to provide access to students, staff or clients

The screenshot shows the BioResource Hub website. At the top, there's a dark blue header with the BioMelbourne Network logo on the left and a 'Register for your FREE account' button with a 'Login' link on the right. The main content area has a large 'BioResource Hub' title on the left. To its right is a video player with the text 'Watch our FREE events now' overlaid. Below the title, a 'Welcome to BioResource Hub' section invites users to join and watch events, listing topics like Academia, Business, Commercialisation, Medtech, Pharma, and Sector engagement. A 'View Catalogue' link is provided. Below this is a section titled 'IN PARTNERSHIP WITH' featuring logos for BioMelbourne Network, Avatar, Wilam, and the Victorian State Government. The 'VIDEO CATALOGUE' section follows, with a search bar and filters for 'All titles' and 'Free titles'. At the bottom, three event cards are displayed, including 'BioBreakfast', 'BioMelbourne Network Women in Leadership Awards Ceremony', and 'BioForum'.